

Fuel from Wood

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McKnew Chipping, LLC

Biomass Boot Camp

Catonsville, Maryland

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McKnew Chipping, LLC

- Our business is clearing land...NOT making wood!
- A by-product of our business is wood.
- We stay competitive by maximizing markets for wood products.



Sort products to highest values:

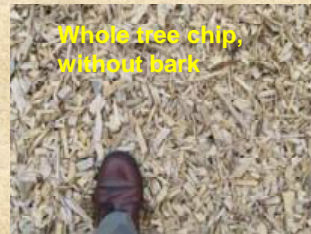


Waste Reduction

- All the rest is “reduced”.
- Usually with a grinder.
- Final size depends on market.



Grinder vs. Chipper



Wood as Fuel

Some important points:

- We are interested in long term contracts (3yrs)
- We will probably want diesel escalator.
- Fuel specs will affect price.
 - Chips vs. grindings
 - Bark free?
 - Moisture content
 - Dirt?

Why we want a fuel market

- Options are always good.
- Fills a gap: fuel market opens during “off-season”.
- Fuel specs are consistent.
- Fuel contracts offer predictable revenues.
- Allows further refinement of our product mix (i.e., better merchandising)

Questions?

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